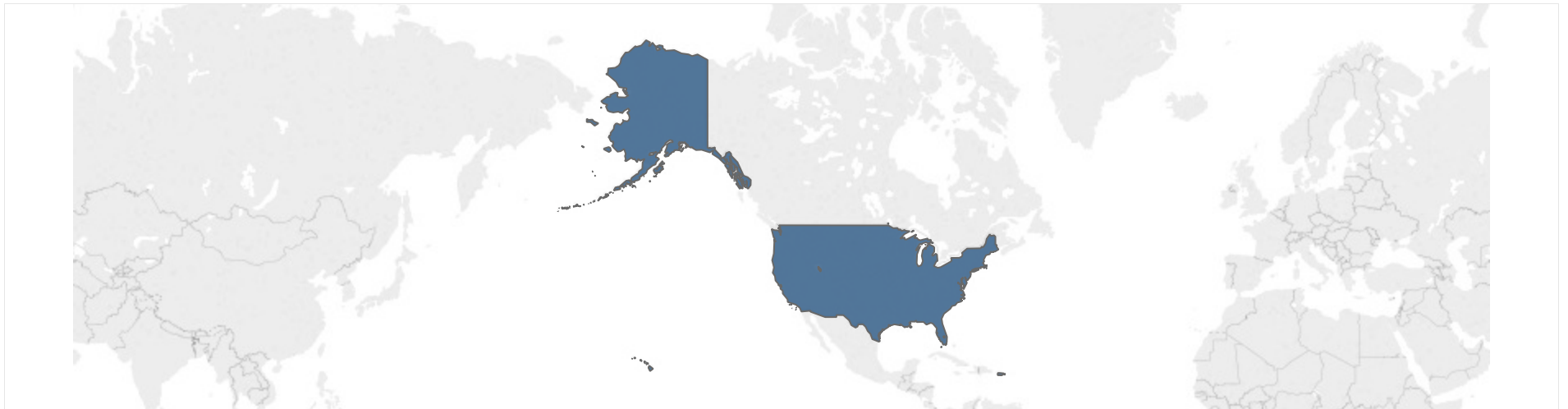




United States



# CLIA one reSource 2016 and 2017 Quarterly Report Full Year

As of February - 2018

Data points below 2,000 passengers not showing



## Global Quarterly Passengers in Thousands Dashboard 2016 & 2017

### Passenger Volume United States

Passenger in K	2016		2017	
	Passenger in K	Variance	Passenger in K	Variance
<b>11,392</b>			<b>11,942</b>	<b>4.8%</b>

### Passenger Volume By Age Range

	Passenger in K		Variance	
	2016	2017	2016	2017
<=12	1,005	1,066		6.0%
13-19	817	861		5.4%
20-29	1,210	1,249		3.2%
30-39	1,290	1,360		5.5%
40-49	1,728	1,802		4.3%
50-59	1,889	1,952		3.3%
60-69	1,977	2,039		3.1%
>=70	1,417	1,563		10.3%

### Passenger Volume By Top States

	Passenger in K		Variance	
	2016	2017	2016	2017
FL	1,902	1,928		1%
CA	1,275	1,092		-14%
TX	1,003	1,043		4%
NY	644	663		3%
GA	472	512		9%
NC	360	390		8%
NJ	343	355		3%
PA	332	346		4%
OH	292	313		7%
IL	282	298		6%
VA	269	285		6%
WA	259	279		8%
MI	244	261		7%
MD	224	237		6%
SC	219	230		5%

### Passenger Volume By Length of Cruise

	Passenger in K		Variance	
	2016	2017	2016	2017
Up to 3 Days	1,110	1,129		1.7%
4-6 Days	3,285	3,633		10.6%
7 Days	5,018	5,173		3.1%
8-13 Days	1,436	1,462		1.8%
14 Days	192	205		6.8%
15-20 Days	182	222		21.7%
21 Days Plus	115	79		-31.5%

### Average Age and Cruise Length Per Quarter

	2016		2017	
	Age	Cruise Leng..	Age	Cruise Leng..
<b>Grand Total</b>	<b>45</b>	<b>6.8</b>	<b>45</b>	<b>6.8</b>
Q1	46	6.9	47	6.7
Q2	44	6.8	44	6.9
Q3	44	6.7	44	6.6
Q4	47	6.9	47	6.9

### Passenger Volume By Quarter

	Passenger in K		Variance	
	2016	2017	2016	2017
Q1	2,721	2,825		3.8%
Q2	2,869	3,101		8.1%
Q3	2,941	3,077		4.6%
Q4	2,860	2,939		2.8%



Global Quarterly Passengers in Thousands Dashboard 2016 & 2017

Average Age Per Cruise Length

	2016	2017
Up to 3 Days	37	37
4-6 Days	40	40
7 Days	46	46
8-13 Days	54	55
14 Days	64	65
15-20 Days	66	67
21 Days Plus	53	61

Passenger Volume By Trade Route **United States**

	Passenger in K		Variance	
	2016	2017	2016	2017
Caribbean/Bahamas/Bermuda	8,183	8,598		5.1%
Hawaii & NA West Coast/Mexico/California/Pacific Co..	1,213	1,129		-6.9%
Alaska	602	710		18.0%
Mediterranean	477	446		-6.5%
Baltics, Canary Islands and Northern Europe	189	261		38.2%
Panama Canal/South America & South America	171	204		19.2%
Canada/New England	124	152		22.9%
Asia & China	78	80		3.4%
Other	68	67		-1.2%
Transatlantic & World Cruise	56	68		22.0%
New Zealand	26	39		49.2%
Pacific	33	29		-12.9%
Exploration (Antarctic/Arctic/Galapagos/ Gree..	23	23		1.0%
Australia	13	19		43.5%
Africa/Middle East	10	11		4.1%

Average Age and Cruise Length Per Region

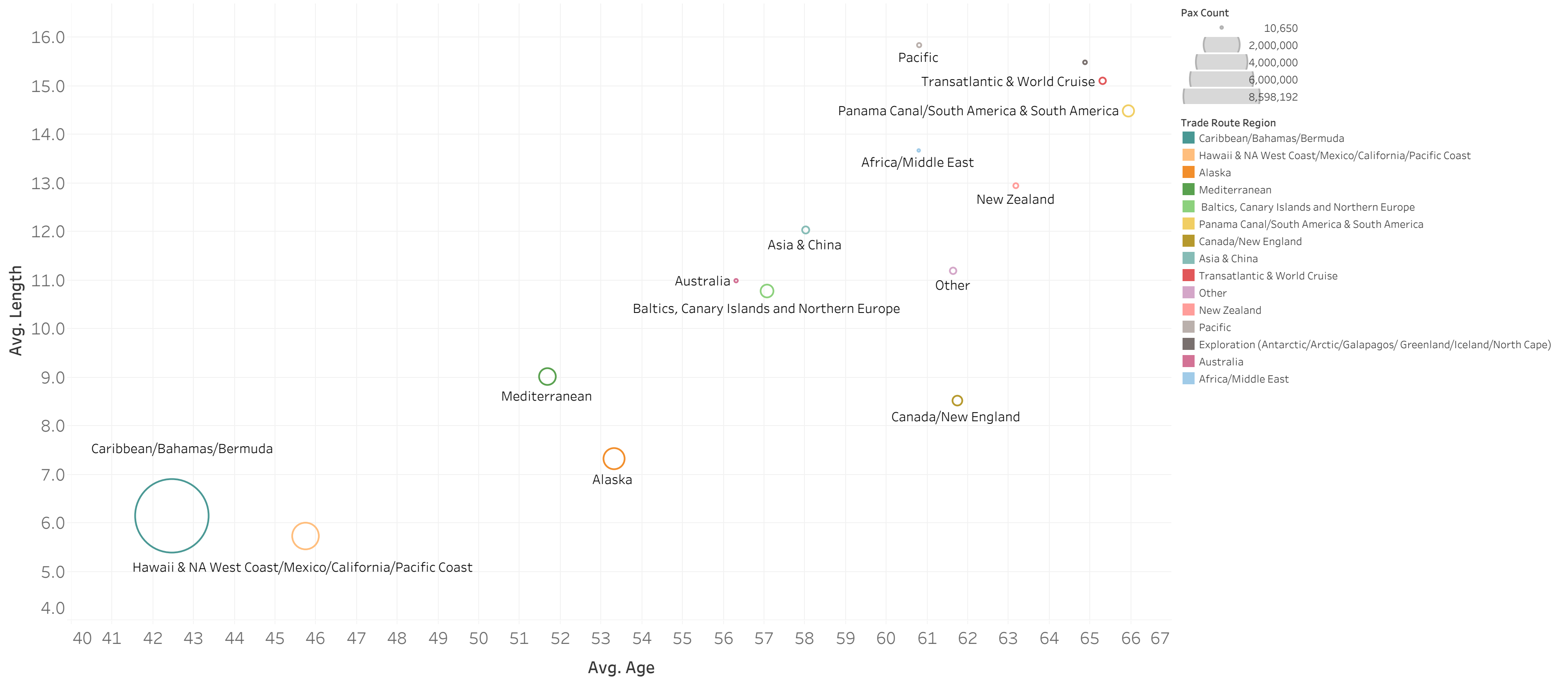
	2016		2017	
	Age	Cruise Length	Age	Cruise Length
Caribbean/Bahamas/Bermuda	43	6.3	42	6.1
Hawaii & NA West Coast/Mexico/California/Pacific Coast	46	5.9	46	5.7
Alaska	53	7.3	53	7.3
Mediterranean	52	9.5	52	9.0
Baltics, Canary Islands and Northern Europe	58	10.7	57	10.8
Panama Canal/South America & South America	65	14.1	66	14.5
Canada/New England	61	8.0	62	8.5
Asia & China	56	11.5	58	12.0
Other	60	11.1	62	11.2
Transatlantic & World Cruise	65	14.9	65	15.1
New Zealand	63	13.9	63	12.9
Pacific	61	15.1	61	15.9
Exploration (Antarctic/Arctic/Galapagos/ Greenland/Iceland/North Cape)	64	15.2	65	15.5
Australia	56	11.1	56	11.0
Africa/Middle East	59	14.2	61	13.7

CLIA - Passenger Volume Per Trade Route and Age Group - in Thousands - Data points with at least 2K passengers

		<=12	13-19	20-29	30-39	40-49	50-59	60-69	>=70	No Age Available
Caribbean/Bahamas/Bermuda	2017	875	703	1,022	1,094	1,433	1,404	1,213	834	20
	2016	826	657	978	1,033	1,365	1,346	1,181	767	30
Hawaii & NA West Coast/Mexico/California/Pacific Coast	2017	100	73	122	136	162	179	194	161	
	2016	97	77	132	138	172	205	220	170	
Alaska	2017	42	33	36	47	77	134	198	140	4
	2016	36	28	30	38	65	114	173	116	3
Mediterranean	2017	20	26	34	37	52	85	107	82	5
	2016	20	30	34	38	56	90	118	84	6
Baltics, Canary Islands and Northern Europe	2017	10	11	11	14	23	41	77	71	4
	2016	6	7	8	8	15	29	60	53	4
Panama Canal/South America & South America	2017	2		3	4	7	24	72	89	2
	2016			2	3	6	21	64	70	
Canada/New England	2017	4	3	3	6	9	22	50	54	
	2016	4	3	4	5	8	19	40	41	
Asia & China	2017	3		5	5	7	11	23	25	
	2016	3		6	6	7	10	21	22	
Other	2017				3	4	11	22	22	
	2016	2		2	3	5	11	23	20	
Transatlantic & World Cruise	2017					3	7	22	31	
	2016					2	6	19	24	
New Zealand	2017						5	16	13	
	2016						3	11	9	
Pacific	2017					3	4	9	9	
	2016					3	5	11	10	
Exploration (Antarctic/Arctic/Galapagos/Greenland/Iceland/North Cape)	2017						3	8	10	
	2016						2	8	9	
Australia	2017					4	2	5	4	
	2016					3		4	3	
Africa/Middle East	2017							3	4	
	2016							3	3	

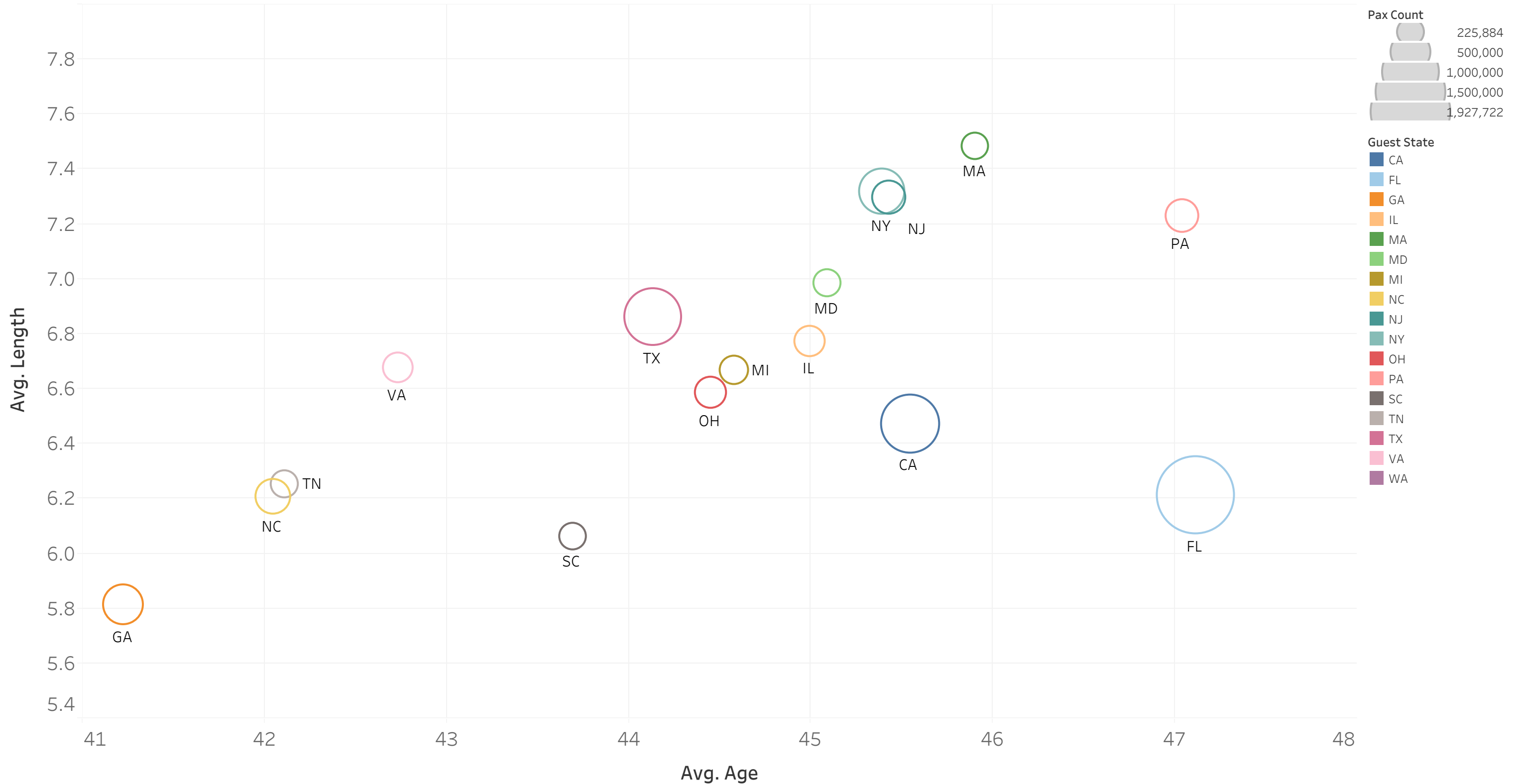
Sum of Passenger broken down by Age Bucket (group) vs. Trade Route Region and Sail Year. The data is filtered on Country Name and sum of Pax Count. The Country Name filter keeps United States. The sum of Pax Count filter includes values greater than or equal to 1,999.

### Average Age and Cruise Length Per Trade Route



Avg. Age vs. Avg. Length. Color shows details about Trade Route Region. Size shows sum of Pax Count. The marks are labeled by Trade Route Region. The data is filtered on Country Name and Sail Year. The Country Name filter keeps United States. The Sail Year filter keeps 2017. The view is filtered on sum of Pax Count, which includes values greater than or equal to 1,999.

### Average Age and Cruise Length Top States



Avg. Age vs. Avg. Length. Color shows details about Guest State. Size shows sum of Pax Count. The marks are labeled by Guest State. The data is filtered on Country Name and Sail Year. The Country Name filter keeps United States. The Sail Year filter keeps 2017. The view is filtered on sum of Pax Count and Guest State. The sum of Pax Count filter includes values greater than or equal to 1,999. The Guest State filter has multiple members selected.